



Tribal 8(a) Advantages

Who We Are

DDC delivers high-quality IT, professional, and environmental services to address the complex challenges faced by federal, state, and tribal government agencies. Our team of thought leaders leverage cutting-edge innovation to develop solutions that bolster client missions across defense, civilian, and health IT landscapes.

Rooted in Navajo heritage, our purpose is driven by our commitment to elevate the Navajo Nation and its People. We build on the rich legacy of the Code Talkers who leveraged ingenuity to safeguard critical data, driving innovation to ensure a brighter future for its People.

As a Tribally owned family of companies, DDC spans 700+ specialists supporting nine subsidiaries, including 8(a) certified and Small Disadvantaged Businesses. This unique structure not only provides access to a broad spectrum of technical expertise and resources, but also offers the agility and engagement of smaller firms.

Accelerate your Procurements with DDC

As a Navajo Nation owned corporation and participant in the SBA 8(a) Business Development Program, our family of companies offer significant contracting benefits.

By leveraging Tribal 8(a) procurements, clients can readily access the skills and expertise of our companies while accelerating the acquisition process. This approach enables you to maintain operational continuity while realizing time and cost efficiencies.



- ✓ **Non-protestable awards**
- ✓ **Streamlined procurement process**
- ✓ **Increased contract capacity**
- ✓ **SDB contracting credit**
- ✓ **Advanced mission priorities**



Small Disadvantaged Business



8(a) Small Disadvantaged Business



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Client Benefits

Direct Award Contracting

- DOD agencies can sole source up to \$100M in value without J&A [DFARS 206.303-1(a)]
- Civilian agencies can sole source up to \$25M in value without J&A [FAR 19.808-1(a)]

Efficient Procurement Cycles & Non-Protestable Awards

- Avoid delays from complex evaluations and protests to enable efficient procurement timelines (13 CFR 124.517)

Direct Negotiations

- Ability to negotiate directly with government agencies to ensure fair and reasonable pricing [13 CFR 124.503(c)(2)]

Strategic Partner Benefits

Subpart 19.7 - The Small Business Subcontracting Program

- Awarded subcontracts advance subcontracting goals for small and SDB categories [FAR 52.219-19 (i)]

DOD Indian Incentive Program

- Prime contractors receive 5% rebates of subcontract value when subcontracting to our companies (DFARS Clause 252.226-7001)

The Power of Direct Award

As Tribal 8(a) companies, we provide clients with the ability to sole source up to \$100M for DOD agencies and \$25M for civilian agencies without justification and approval. This enables clients to streamline large, complex procurements through an accelerated process.

Tribal 8(a) Sole Source Process

1 Contracting Office identifies qualified 8(a) firm

Establishes requirements and starts discussions. Sends Letter of Intent to sole source to SBA

2 SBA accepts requirements and issues Authorization to Negotiate with 8(a) firm within 5 days

3 Contracting Office issues RFP and 8(a) firm submits proposal

4 Contracting Office performs technical and price evaluation Negotiates technical scope, price, and deliverables with 8(a) firm

5 Contracting Office prepares contract and submits to SBA CO, SBA, and 8(a) firm accept terms and agreements

6 Contracting Office awards sole source contract within 30 days

