

DDC Business Engagement

Guidelines for Establishing a Partnership with DDC

In pursuit of strategic business opportunities, DDC evaluates the alignment of capabilities, values, and long-term strategy, ensuring a foundation for mutually beneficial collaboration. Companies interested in partnering with DDC are encouraged to provide the following information:

- ✓ Company Capabilities & NAICS and CAGE Codes (if applicable)
- ✓ Past Performance
- ✓ Business Pipeline
- ✓ Partners & Joint Ventures
- ✓ Profit & Loss Statements (GAAP-compliant)
- ✓ Key Leadership Profiles

Positioning Your Business for Strategic Partnership

DDC seeks to build relationships with strategic partners that demonstrate strong operational readiness, proven industry performance, and shared values. These partnerships are grounded in mutual trust, complementary strengths, and aligned missions. Organizations that exemplify the following characteristics are best positioned for successful collaboration with DDC:

Defined Vision & Strategy

Business strategy that aligns with growth opportunities and partnership synergies

Demonstrated Financial Stability

Proven financial track record that fosters trust and reinforces credibility for sustained collaboration

Robust Network & Industry Relationships

Established industry connections that create added value, foster innovation, and unlock new opportunities

Proven Leadership

Leadership team with a demonstrated ability to navigate complex environments and drive long-term success

Established Brand Presence

Reputable brand that enhances credibility and provides market access through existing customer base

Operational Maturity

Streamlined business operations that reflect readiness for growth and seamless integration

Core Value Alignment

Shared commitment to aligned values that ensure long-term, mutually-beneficial relationships

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